



Lummie Jones

Senior Vice President
Napier Realtors ERA
Associate Broker
Lummie.Jones@napierera.com
(804)794-4531



Napier Realtors ERA
14361 Sommerville Ct.
Midlothian, VA 23113

Where you choose to live is a personal choice. I believe it is important for you to know all areas in order to make an informed decision from the urban life of Richmond to the rural life of the surrounding countries and the various lifestyles in between.



Reasons why I believe I can help you find your spot in our community.

- With 30 years experience, I know how to negotiate the best price for you in today's market.
- Earning an Associate Broker license in 1998 has provided me with the advanced knowledge of the real estate business to help my clients and customers navigate the process for a smoother move.
- Having grown up in Chesterfield I know the area and love what Richmond, and the surrounding areas offer. Today I live in Powhatan and have since 1977. I went to high school in Chesterfield and work all over the Richmond marketplace.
- Understanding agency and what it means to you and your transaction is extremely important in today's real estate market. Ask for a *free* brochure.
- Napier Realtors ERA is one of the largest firms in town. I can give you immediate access to the greatest number of both new and resale homes on the market.
- Marketing knowledge using the internet is important and required to sell homes faster, and for more money in today's competitive marketplace. I use the internet extensively to assure exposure.

LummieJones.com

- Real Estate Consulting
- Extensive Marketing for Sellers
- Buyer Agency- Includes market analysis of the home to purchase and area research
- *Free* Relocation Services
- Staging Advice and *free* booklet on tips to ready your home for sale.

Giving back to the community

As President of The Rotary Club of Powhatan for 2012-2013 we had the good fortune to give away thousands of dollars to local charities around the Powhatan and Richmond areas. I am privileged to be a part of this civic organization.

www. PowhatanRotary.com

- *Board Member- Richmond Association of Realtors
- *Founding Member of The Rotary Club of Powhatan
- *Board Member of The Powhatan YMCA
- *Bon Secours CARE FUND Committee
- *Powhatan Chamber of Commerce
- *Powhatan Leadership Academy Graduate
- *Member Richmond MLS
- *Powhatan Community Church
- *Advisory Board for Powhatan Habitat
- *Supporter Maddy Cancer & The USO

Past Client Experiences

"Lummie does such an amazing job understanding my needs and parameters as a buyer and helping to objectively evaluate the options. I truly value and depend on her guidance." - Martha K 2013

"Experience matters! I was so pleased with how quickly Lummie was able to sell my home in this tough real estate market. She worked incredibly hard on my behalf, and I couldn't be happier with the results." - Laurie WC, MD 2013

